

**PAUL L. SILVERMAN**  
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### ***BUSINESS EXPERIENCE***

- 2006-2008 New Mexico Department of Transportation – Private development consultant to NMDOT for Public Private venture for the development of NMDOT HQ and District 5 facilities
- Since 2004 Asian Development Group – Chief Executive Officer – Retail development in China  
See - [www.ADGChina.com](http://www.ADGChina.com) Rep Office closed May 30, 2008
- Since 2004 Geltmore LLC – Manager/Sole Owner – Development and Management entity of Geltmore family of companies properties See [www.Geltmore.com](http://www.Geltmore.com)
- 2004-20010 Store-It! PTE. LTD., Singapore – Co-Founder/Director  
Asian self storage development company. See - [www.store-it.com.sg](http://www.store-it.com.sg)
- Since 2002 Posada Primera LLC – Managing Partner – Santa Fe, New Mexico  
Hotel ownership and development See [www.adobeinnstudios.com](http://www.adobeinnstudios.com)
- Since 1996 Planning Technologies, LLC – Co-Founder – Albuquerque, NM  
Engaged in real estate and transportation planning projects using geographical information based solutions.
- 1995 - 2004 TeleServices Development International, LLC - Co-Founder - Albuquerque, NM  
Engaged in providing full service facility solutions to companies involved in teleservices markets
- 1993 - 2008 Geltmore Land Ltd., Co. - Manager - Albuquerque, NM  
Engaged in the business of acquiring and developing raw land for residential and commercial uses See [www.geltmore.com/chamisa](http://www.geltmore.com/chamisa)
- Since 1991 Geltmore, Inc. - Manager & CEO - Albuquerque, NM  
Real Estate Services - Development of retail, industrial and office properties for its own account and fee work for other parties
- 1992-1993 CA Systems, Inc. - Corporate Secretary - Albuquerque, NM  
Sheet metal fabrication for the construction industry
- Since 1980 Lee Cattle Co. Grille, Inc. – President - Ruidoso, NM  
Franchisee of family steak house restaurant chain
- 1979-1991 Trammell Crow Company - Area Partner - New Mexico/West Texas  
Developed, leased and managed a portfolio of twenty-six properties (Industrial, Retail, and Office) totaling over 2,000,000 sf and valued in excess of \$80,000,000
- 1977-1979 Personal Investments - Hobbs, NM  
Developed mobile home parks and rental housing for own account
- 1976-1977 Canal Services Company - Vice President - Freeport, TX  
Texaco Marine Jobber serving the Texas Gulf Coast  
Developed dockside facilities for BJ Hughes and Air Logistics
- 1972-1976 Coldwell Banker Commercial Brokerage Company (predecessor to CBRE) - Dallas, TX  
Salesman specializing in retail leasing and land sales
- 1971 Foley's Department Store - Buyer - Houston, TX

### ***MEMBERSHIPS AND ASSOCIATIONS***

Licensed Real Estate Broker - New Mexico, Texas and Oklahoma  
Licensed General Contractor - New Mexico

NAIOP - National Board of Directors - Member of the Executive Committee 1991-1995,  
 Chairman of Public Affairs 1992, Chairman of Chapter Relations 1993, Chairman of  
 Education 1994; Private Developers Forum 1999-present New Mexico Chapter - Chapter  
 President – 1988, Vice President 1998, Board Member 1999 and 2003-2005;  
 International Council of Shopping Centers State Governmental Affairs Chairman - New  
 Mexico 1988-1995 – Member 1974 to present  
 Uptown Progress Team, Inc. – Member 1998 to Present; Chairman 2006-07.  
 Albuquerque/Bernalillo Air Quality Control Board-Commissioner June 1994-2004  
 City of Albuquerque West Side Road Task Force - 2004  
 32<sup>nd</sup> Annual Planning and Zoning Workshop, Planning and Zoning for Community Land Use,  
 June 19, 2002. Presenter – The role of Developers and the Development Process in  
 Planning and Zoning  
 Jewish Community Center Executive Committee – Chairman, Building Subcommittee 1998 to  
 2000  
 Downtown Action Team-Downtown Urbanization Task Force - 1998  
 Civil Engineering Research Foundation-Highway Innovative Technology Evaluation Center  
 panel member on the US Gypsum Sight and Soundwall System, 1995-1996  
 Office of Technology Assessment-United States Congress - Advisory Panel Member on  
 Cities, Technology and Infrastructure 1994-1995  
 Middle Rio Grande Council of Governments-Long Range Intermodal Transportation Plan  
 Member of the Citizens Advisory Committee and Joint Review Committee 1993 & 1994  
 Mayors Transition Caucus for Transit and Parking Division 1993 & 1997- Co-Chairman  
 Middle Rio Grande Council of Governments - Transportation Coordinating Committee-  
 July 1994 to 2004  
 Middle Rio Grande Council of Governments - Urban Transportation Policy and Planning  
 Board-July 1994 to 2004  
 Greater Albuquerque Chamber of Commerce, Chairman-Transportation Subcommittee 1996-  
 1998; Chair – Growth Planning Council 2004, Member of Board of Directors – 1999-  
 present, Member of Executive Committee 2004  
 Albuquerque Economic Development Inc. - Former Co-Chairman Bay Area Marketing  
 Project - Member 1989 to 1998  
 Shared Visions - Former Chair of Transportation Caucus, Member of Steering  
 Committee and Executive Committee; 1992 to 1997  
 Good Government Group - Member - Coordinator in 1993 - Member  
 People for Albuquerque - Member or Steering Committee - 1992 to 1998  
 Lovelace Community Support Group - Board Member 1989-1993  
 New Mexico Symphony Orchestra - Board Member 1988  
 Robert O. Anderson Schools of Management Foundation - Chairman of the Board 1987  
 Crisis Center of Lea County - Chairman of the Board 1981  
 United Way of Hobbs - Division Chairman  
 Santa Fe Design Conference 1988 - Principal Participant  
 City of Albuquerque Economic Development Hearings, 1989 - Principal Participant  
 Governor's Council of Business Advisors Public Schools Project - 1989 - Principal  
 Participant  
 U.S. Army - Active Duty (Honorable Discharge 1968)  
 Congregation Albert – Member – 1985 to present

#### **AWARDS AND DISTINCTIONS:**

NM/NAIOP Retail Project of the Year 2004  
 NM/NAIOP Member of the Year - 2002  
 Top Five Salesman - Coldwell Banker Commercial Brokerage Co. - 1974  
 Small Chapter of the Year - NAIOP - 1988  
 Founder - Business Crimewatch Network

***EDUCATIONAL BACKGROUND:***

University of Texas at Austin - Bachelor of Business Administration -1970

University of Houston - graduate real estate courses - 1971